



Financing Healthcare

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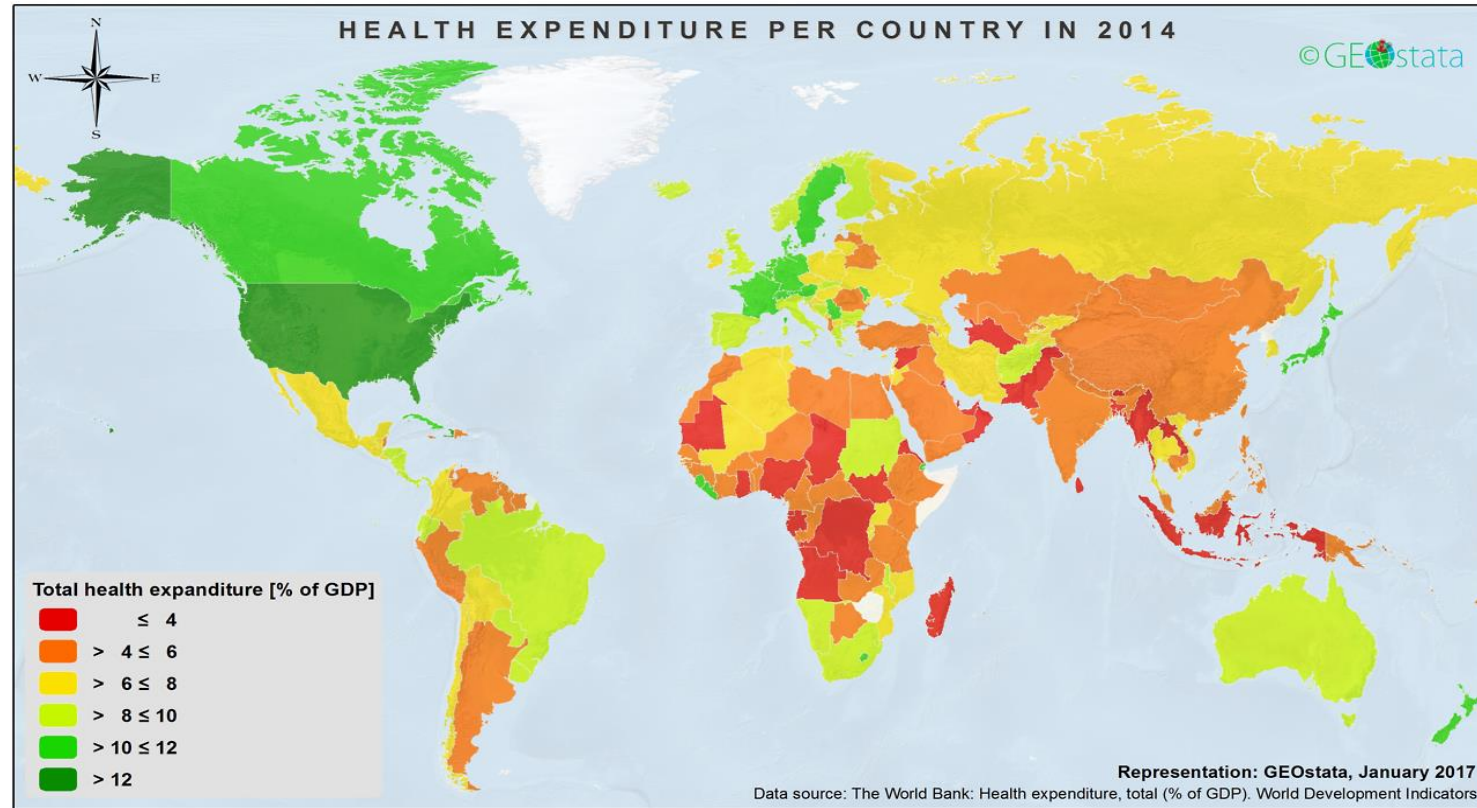


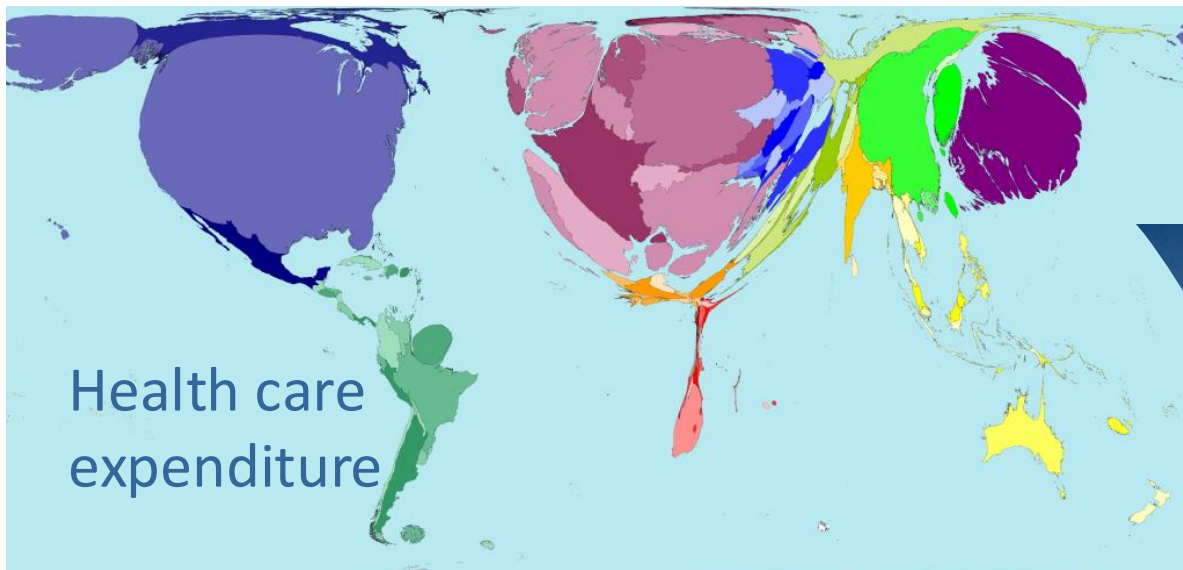


Introduction



- Health financing is a core function of health systems.
- Health financing = one of WHO building blocks
- Expenditure levels vary between countries.
- The amount spent on healthcare depends on wealth.
- In developing countries, financing is a major barrier to health care delivery.

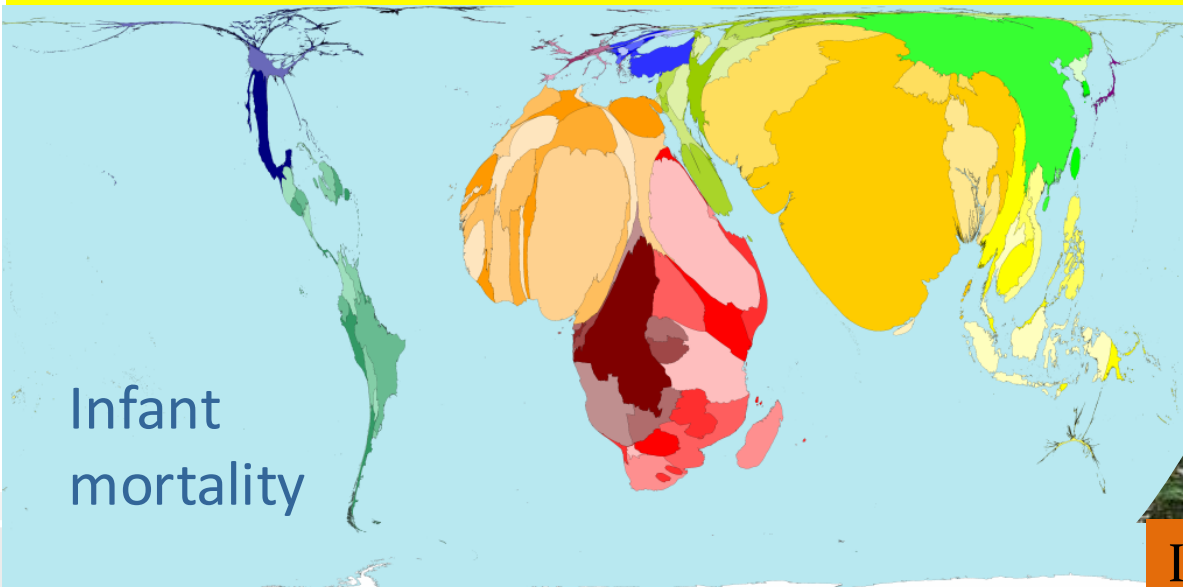




Health care expenditure

“wealthier countries are healthier countries”

WHAT DO YOU THINK??



Infant mortality

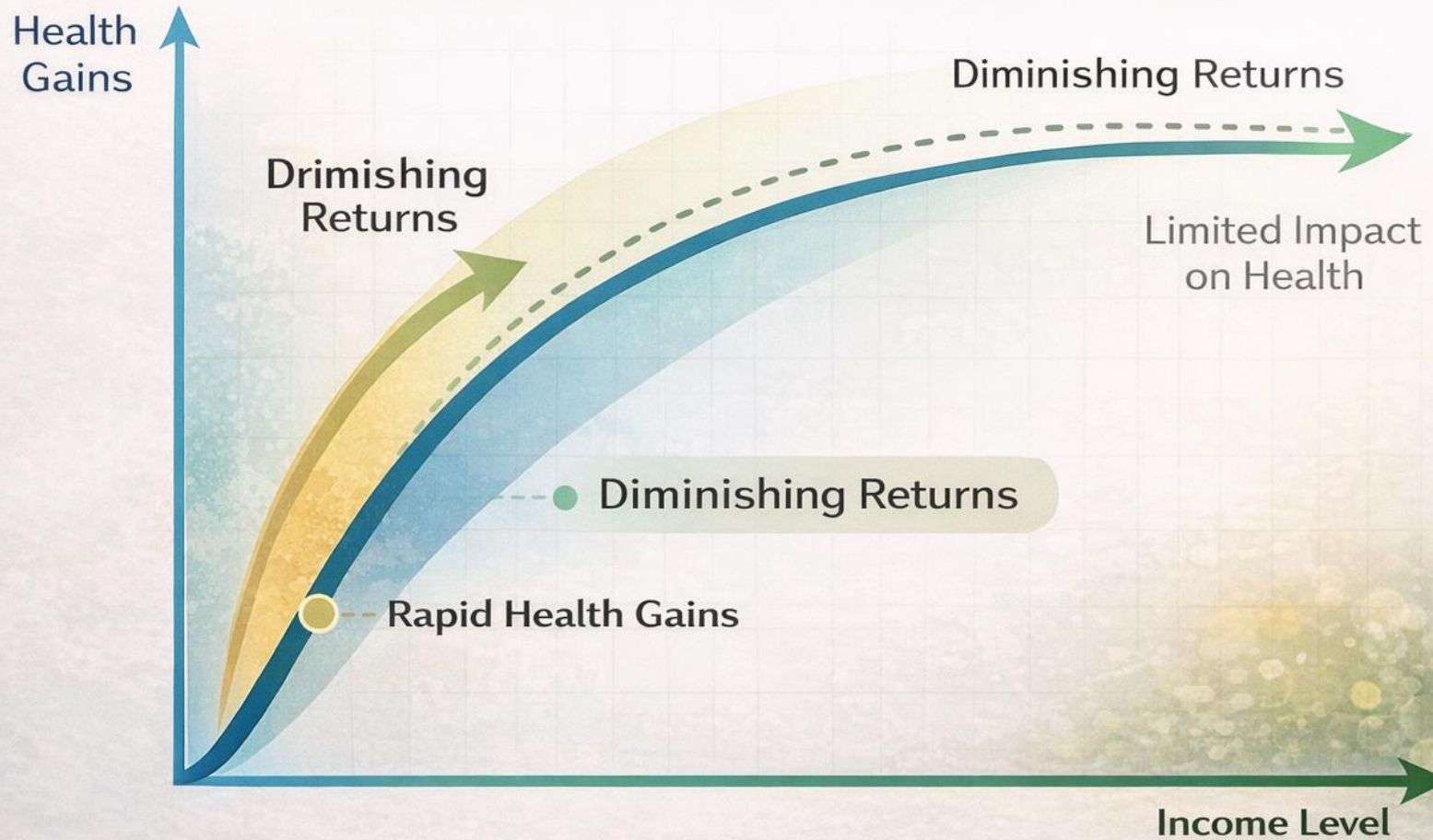
www.worldmapper.org



Is wealth the cause or just a correlation?



Preston Curve: Health Gains vs. Income



Health gains increase rapidly with income at low levels, but show diminishing returns at higher income levels.

In low-income countries, financing is critical; in high-income countries, efficiency and equity matter more than additional spending.



Why Healthcare Financing Matters

- **Health systems face growing financial pressures:**
- **Aging Populations:** increase the burden of chronic diseases (e.g., Jordan's elderly projected to reach 8% of population by 2025).
- **Pandemics & Climate Crises:** COVID-19 showed gaps in emergency funding; climate-related health costs are increasing.
- **Technological Advancements:** (AI, telemedicine, precision medicine) require continuous financing.
- **Equity Gaps:** 30% of Jordanians lack health insurance (DOS 2023); OOP payments increase poverty.

Without financing, health systems fail.



Objectives when funding healthcare

Health should be a right, not a privilege

- **1. Equity** : Ensure access to care for all (regardless of income, location, or social status).
- **2. Efficiency** : Best use of resources (cost-effective, evidence-based, minimal waste)
- **3. Financial Protection** : Prevent Catastrophic Health Expenditure (CHE) from healthcare costs through risk pooling and government support for vulnerable groups.

CHE: when healthcare costs exceed 10–25% of household income (WHO).



Definitions



Financing:

- *The process of obtaining and managing funds to pay for health services and systems.*

Revenues (إيرادات/عائدات):

- Funds received or expected by a healthcare facility, primarily from:
- **Patient services** (e.g. consultations, procedures)
- **Third-party payers** (e.g. insurance reimbursements)
- **Other sources** (e.g. government subsidizations, donations)

Expenditure: spending on healthcare services



Business structure

- **For Profit:**
- A for-profit organization objective is to **maximize profit** by generating revenue that exceeds costs.

$$\text{Profit} = \text{Total Revenue} - \text{Total Expenditures}$$

- Once the amount of revenue exceeds expenditures, this is called **profit**.
- **Revenue > Expenditures:**
 - Must cover expenses (salaries, equipment, taxes) **and** generate excess.
- **Breaking Even:**
 - Revenue = Expenditures (no profit/loss).
- **Investor Returns:**
 - Profits distributed to shareholders/owners.





Business structure



- **Not-for-Profit:**
- Break even while reinvesting all excess to improve services and expand access.

The difference between a **not-for-profit** and a **for-profit** is :

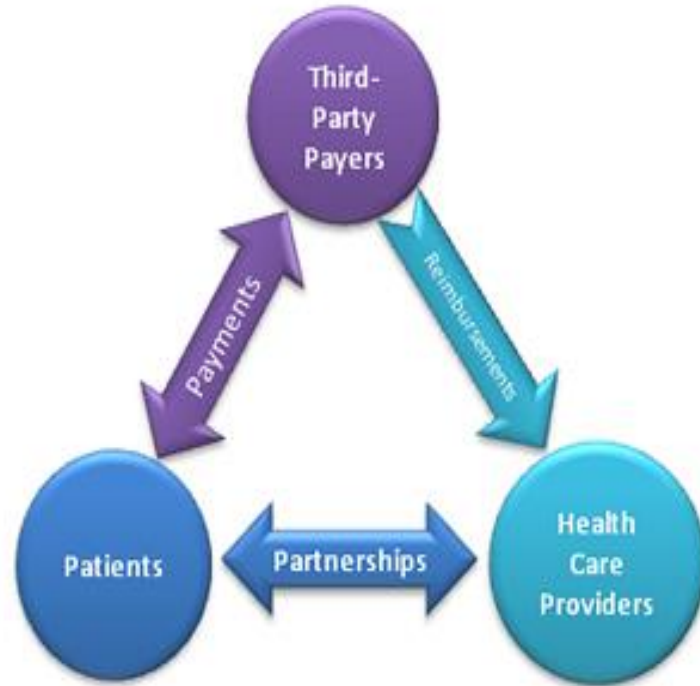
1. **Profits are reinvested, not distributed.**
2. **A not-for-profit** establishments are tax-exempt (do not pay taxes).
3. **Fund sources** :Patient fees (if applicable), Grants, government subsidies, and charitable donations.

Donations are often tax-deductible for the donor.





Business structure



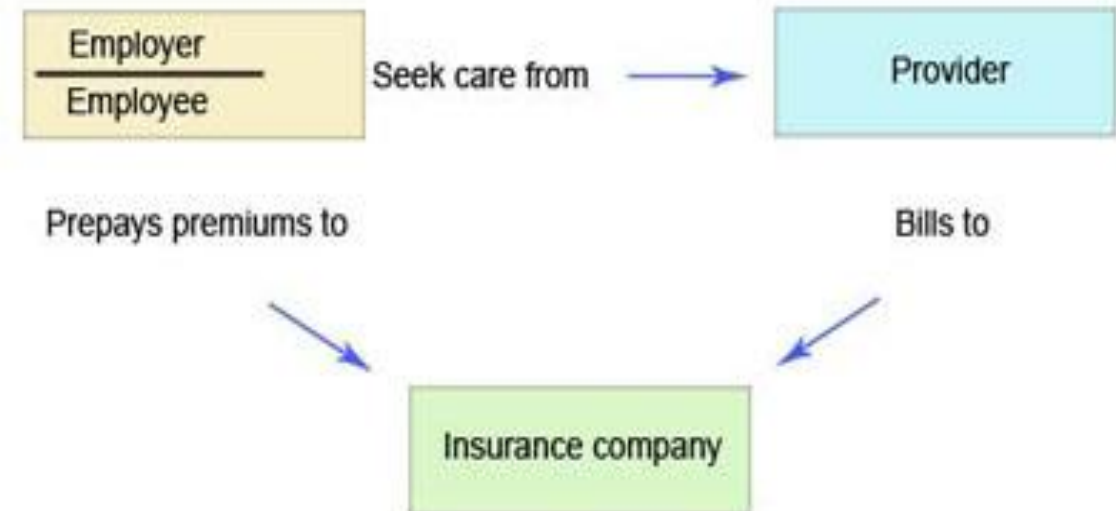
• **Third-Party Payers:**

Organizations (other than patients) that finance healthcare services by:

- **Covering costs directly** (pre-payment)
- **Reimbursing costs** (post-service payment)

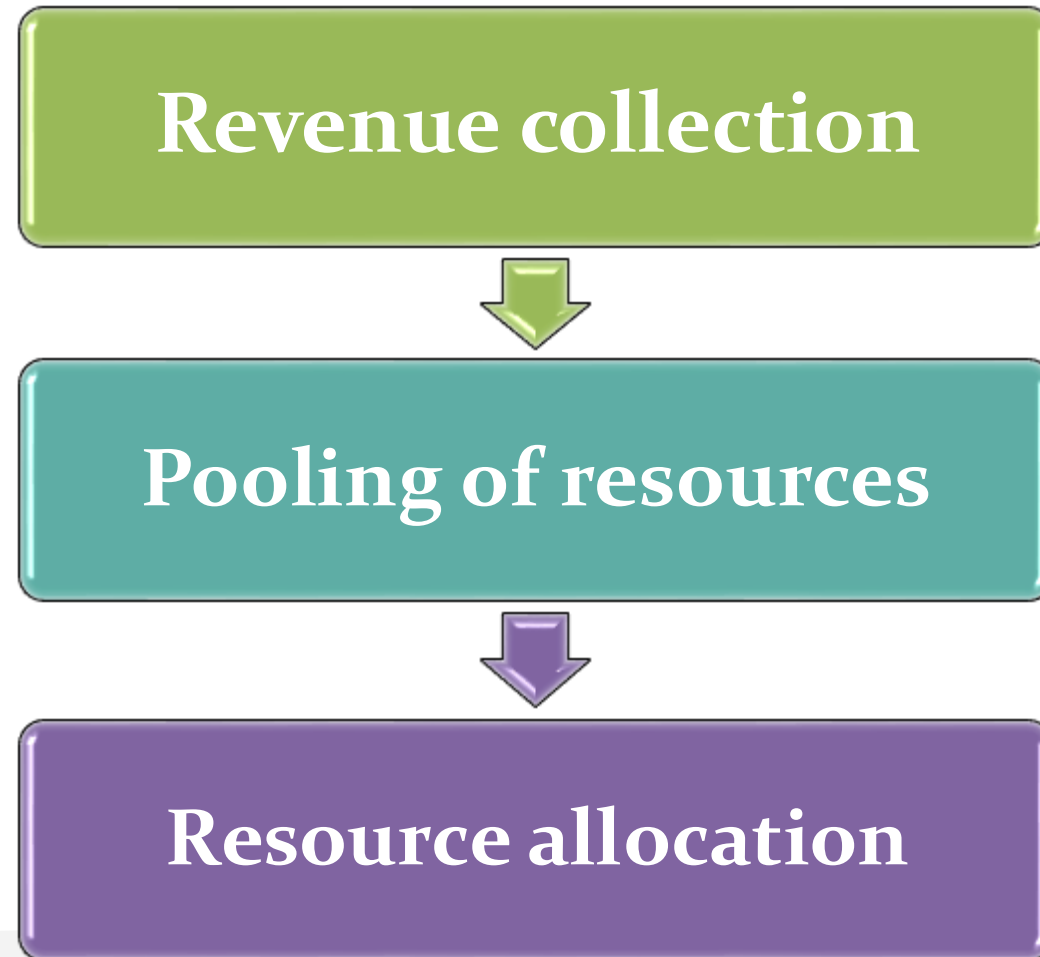
Types of Third-Party Payers:

- **Public Payers**
 - Government programs (e.g., Jordan's Ministry of Health)
 - Social health insurance systems
- **Private Payers**
 - Commercial insurance companies
 - Employer-sponsored health plans
- **Hybrid/Other**
 - Non-governmental organizations (NGOs)
 - International donors (e.g., WHO, UNICEF)





Flow of finances





1. Revenue collection



- **Revenue collection:** How health systems gather funds from various sources.
- Revenue collection concerned with the *sources of revenue (who pays)* for health care, *the type of payment (what are the contribution mechanism?)*, and *the agents that collect these revenues (who collects?)*.



1. Revenue Collection

Who Pays?



- ✓ General population (taxes)
- ✓ Subgroups (insurance premiums)
- ✓ External sources (e.g., World Bank loans)
- ✓ *Donor contributions often treated separately

How is it collected?



- ✓ Taxation (income tax)
- ✓ Social insurance (payroll deductions)
- ✓ Private insurance premiums
- ✓ Out-of-pocket payments

Who collects?



- ✓ Governments / public agencies
- ✓ Insurance funds
- ✓ Healthcare providers

Collection agents often also pool funds and purchase services.



Pooling of resources

Pooling: Combining prepaid funds to share financial risk across populations

When pooling resources:

- **Prepayment contribution:** Funds are collected **before illness occurs**
- **Risk Sharing:**
 - Healthy subsidize the sick
 - Wealthy subsidize the poor
- **Equity:**
 - Contributions based on **ability to pay**
 - Access based on **health needs**

Pooling combines two elements: funds and risk

A mix of contributors is essential:
(contribution > need, = need, < need, or no contribution with need)

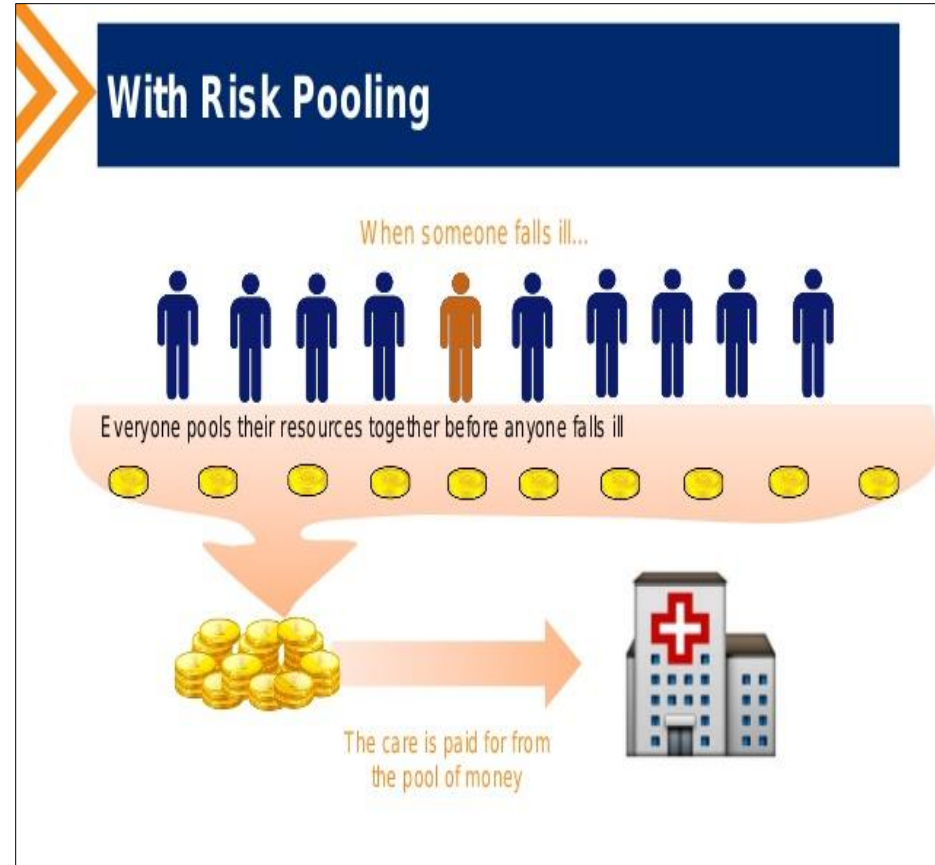




Pooling of resources



Sharing financial risk between contributors.





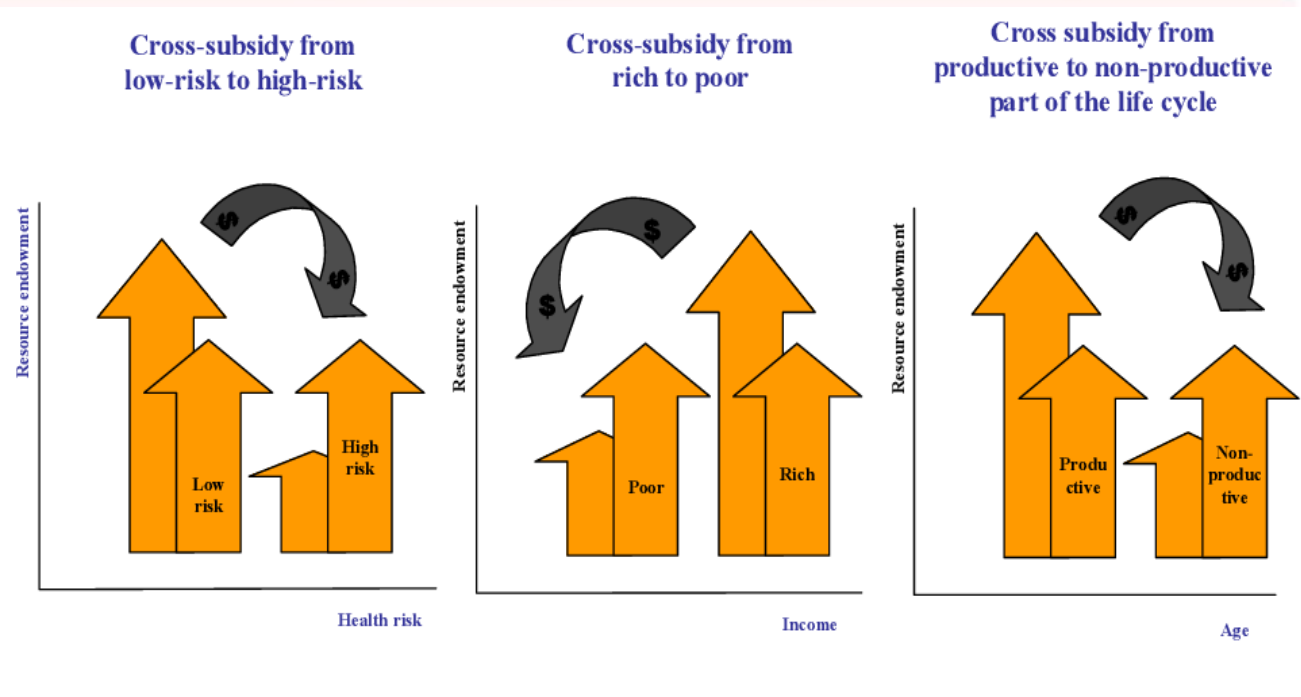
Pooling and Cross-Subsidization

- Tax-based financing and health insurance involve pooling
- Out-of-pocket (fee-for-service) does not involve pooling (each individual pays for their own care)

How Pooling Works:

- Pooling enables **cross-subsidization**:
 - Low-risk → high-risk
 - Healthy → sick
 - Wealthy → poor
- This allows:
 - Some services/groups to pay **more than cost**
 - Others to receive care at **lower than cost**

Risk Pooling: Cross-Subsidy /Redistribution





3. Resource allocation (Purchasing of health services)

- **Distributing pooled funds to healthcare providers**
- **Purchasing of Health Services**
- Carried out by **public or private agencies**
- **Funds are used to:**
 - **Provide services directly**
 - **Purchase services for beneficiaries**
- In many systems, the **purchaser is also the pooling agent**





3. Resource allocation (Purchasing of health services)

- **Who are the purchasers?**
- Ministry of Health (MOH)
- Social security agencies
- Insurance organizations
- Individuals / households (out-of-pocket)

Types of Purchasing:

Passive purchasing:

Follows predetermined budgets or pays bills as they are presented (Paying for services as they are provided, with little planning or control) Example: Hospital sends bill → government pays

Strategic purchasing:

Uses **value-based payments** and **negotiates quality and price** (Actively selecting services based on cost, quality, and value) Example: Government chooses best provider at set price



Patient Cost-Sharing Mechanisms

1. Co-payment

- A **fixed amount** paid by the patient per visit
- Paid **regardless of the services provided**
- *Example: Patient pays \$20 per visit*

2. Coinsurance:

The patient pays a **percentage of the cost**, while the insurer pays the rest

- *Example: 80/20 policy → patient pays 20%, insurer pays 80%*

Co-pay:
The fixed amount you pay for a service.

Example:

you pay \$20

Insurance pays \$80

doctor's visit
\$100

\$20 co-pay

Co-insurance:
The percentage you pay for a service.

Example:

you pay \$30

Insurance pays \$70

doctor's visit
\$100

30% co-insurance



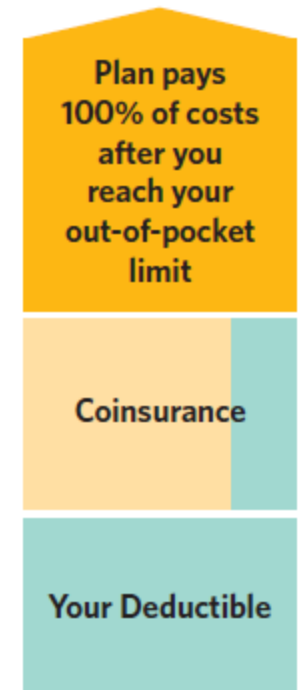
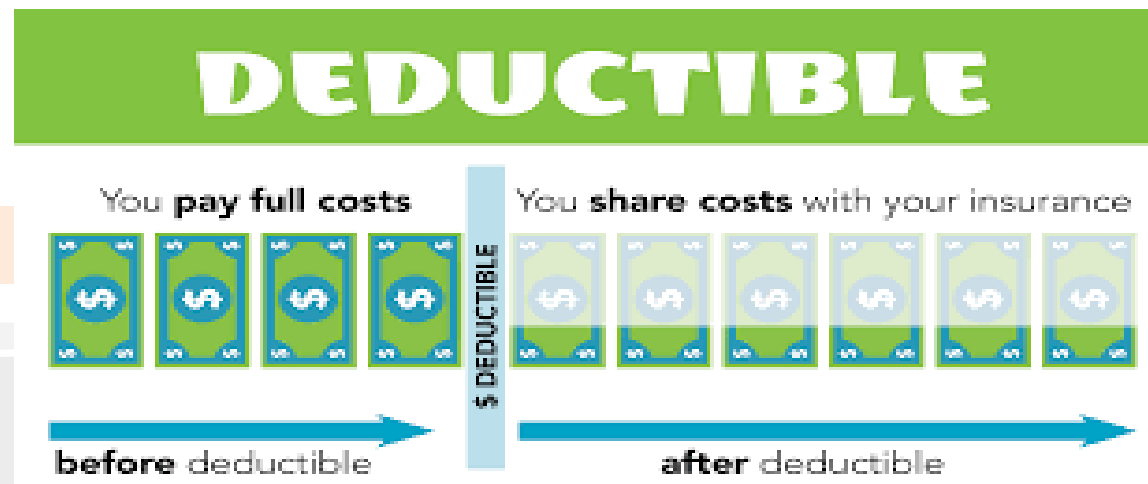
Patient Cost-Sharing Mechanisms



3. Deductible

- The amount the patient must pay **out of pocket each year**
- Paid **before insurance coverage begins**
- Example: Patient pays first \$500 → then insurance starts covering costs

Deductible = pay first, then insurance pays

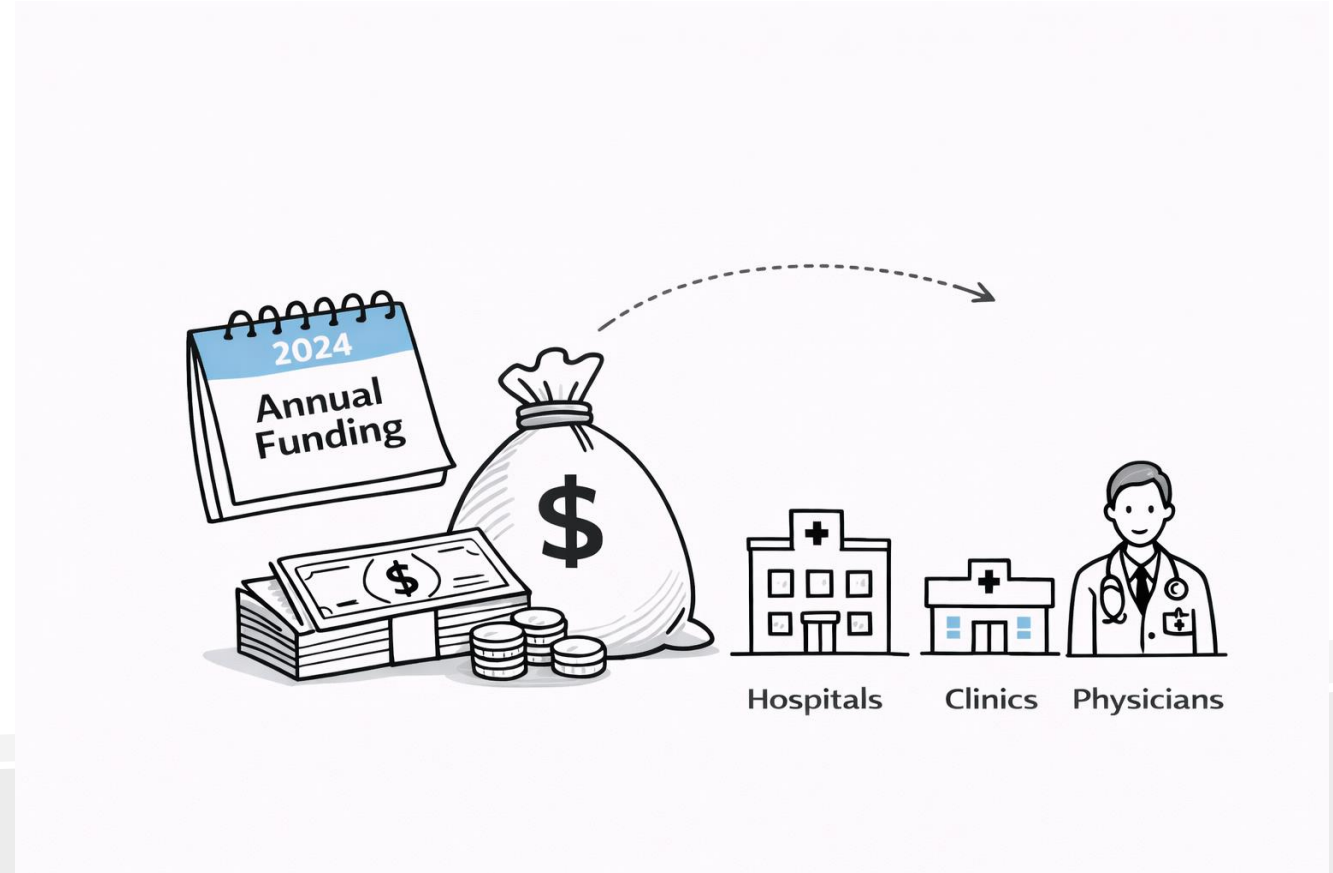




Payment Methods

Global Budgets

- A **fixed annual amount** allocated to healthcare providers
- **Covers:**
 - Hospitals
 - Clinics
 - Physicians
- **Based on:**
 - Type of facility
 - Historical budget
 - Number of beds (hospitals)
 - Per capita or utilization rates





Payment Methods

- **Line-item budgets** A detailed budgeting method where funds are allocated to specific expense categories
- **Includes:**
 - Salaries (personnel)
 - Equipment
 - Supplies
 - Operating expenses

LINE ITEM BUDGET

			PROP
Personnel Services			\$
Classification	Hours	Wage/Hour	
Principal Engineer		\$	
Senior Engineer		\$	
Operating Expenses (Prorated for Project)			\$
• Includes:			
• Travel Expenses			
• Supplies (less than \$5,000 per item)			
Equipment (\$5,000 or more per item)			\$
• Itemize each piece of equipment			



Payment Methods



Capitation

- Fixed annual payment per patient
- Paid to primary care providers
- Regardless of service use
- Example: \$200 per patient/year
- $200/\text{year} \times 1,000 \text{ patients} = 200,000$ annual budget



Per diem payment

- Fixed daily rate per patient stay
- Paid to hospitals
- Example: \$500 per day

Rates vary by:

- ✓ Department (ICU vs. general ward)
- ✓ Hospital type (public vs. private)





Payment Methods



Case-based payment Fixed payment per case/condition

- Covers all standard services for that episode
- *Example: Knee replacement → fixed cost*

Fee for service

Payment per service provided

- Each service is charged separately
- *Example: Consultation, tests, X-ray*

Paid by:

- Patients (**out-of-pocket**)
- Insurers (**reimbursement**)





Key Health Financing Indicators

Total Health Expenditure (THE) per Capita

- Average health spending per person

Calculation:

- $(\text{Government} + \text{Private} + \text{Donor} + \text{Household spending}) \div \text{Population}$

Purpose:

- Compare spending across countries
- Track changes over time

Example:
Jordan: \$327
Saudi Arabia: \$1,045
Egypt: \$150
Turkey: \$480

Higher spending does not always mean better health outcomes



National Income Metrics

GDP vs. GNI

Metric	Definition	Key Difference
GDP (Gross Domestic Product)	Value of goods and services produced within a country	Measures domestic production
GNI (Gross National Income)	GDP + net income from abroad	Reflects citizens' income



Jordan Health Financing Overview

Jordan Health Financing (2023–2024)

- **Key Indicators**
- GDP: **8%** Health spending in Jordan is relatively high compared to countries at a similar income level.
- Per capita spending: ~\$300
- Total health expenditure: ~ (JD 2.85B / \$4B)
- Government health budget: **~10%**

Funding Sources

- Public: 68.2% (**Ministry of Finance** (40.1%), **Social Security** (18.3%))
- Private: 29.4% (**Household OOP** (30.5%), **Private Insurance** (15.8%))
- Donors: 2.4% Excludes UNRWA (0.6%)

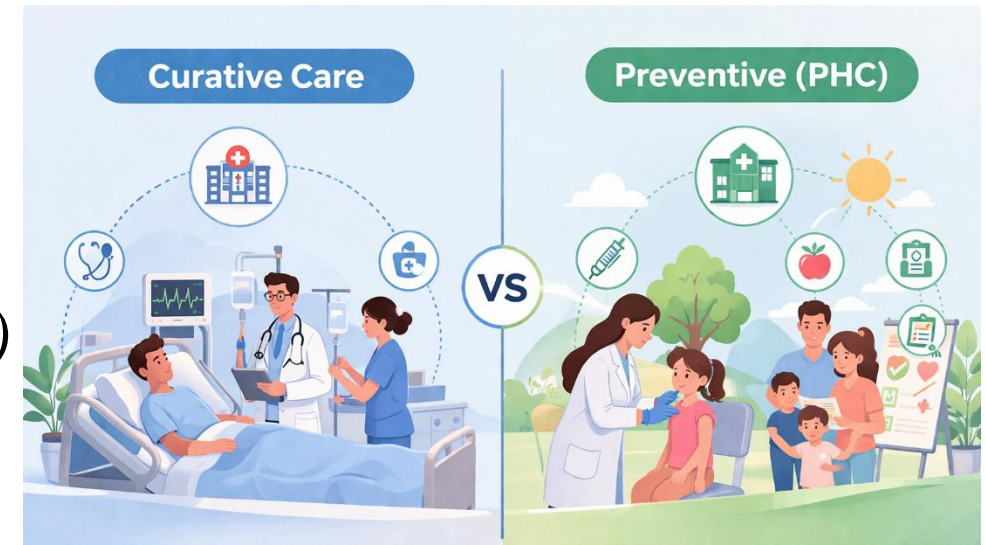




Spending & Coverage

Spending Allocation

- Curative care: **72%**
- Preventive (PHC): **19%** (*below WHO target 30%*)
- Drugs: **24.1%**
- Digital health: **1.9%**
- *The rest spent on administrative activities, training, and other activities.*



Insurance Coverage

- Total coverage: **62%**
- Jordanians: **75%**
- Exclusions: **~5%** (Royal Court exemptions)



Health Insurance Coverage in Jordan

Eligible Groups:

- Public sector employees & their dependents
- Free coverage is provided to citizens aged 60+ and children under 6.
- Low-income groups (Ministry of Social Development)
- Residents of remote and less fortunate areas
- Organ donor family member (valid for 5 years)
- Blood donors (valid for 6 months)
- Patients with specific conditions:(infectious diseases, cancer insurance is available for Jordanians under 19 and over 60 not covered by other insurance, kidney diseases, tuberculosis, AIDS, addiction)



وزارة الصحة الأردنية
March 23, 2022 · 🌐

للحصول على تأمين صحي (للأردنيين فوق 60 عاماً)
عليك مراجعة إدارة التأمين الصحي المدني او أقرب قسم تأمين صحي تابع لمديرية الشؤون الصحية في محافظتك
مصطحباً الوثائق المطلوبة.

#الأردن #وزارة_الصحة #صحتك_بتهمنا #إدارة_التأمين_الصحي

وزارة الصحة
المملكة الأردنية الهاشمية

إدارة التأمين الصحي
تأمين صحي للأردنيين فوق 60 عاماً

يمنح هذا التأمين لكبار السن ممن هم فوق 60 عاماً الذين يحملون رقم وطني وليس لديهم تأمين صحي آخر. يغطي التأمين المعالجة في مستشفيات ومراكز وزارة الصحة وفي حال عدم توفر المعالجة ويقرر من الطبيب المعالج يمكن تحويلهم إلى مستشفى الأمير حمزة، الخدمات الطبية الملكية، المستشفيات الجامعية (اختصاصات محددة) و مركز الحسين للسرطان.

الوثائق المطلوبة للحصول على التأمين

- إثبات شخصية
- صورة شخصية



Readings:

- <https://applications.emro.who.int/docs/9789290226949-eng.pdf?ua=1>
- <https://andp.unescwa.org/plans/1159>

